

Alon Diamant-Cohen

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Extensive experience building, selling, and delivering security services to businesses of all sizes, from startups to Fortune 100. Always excited to lead teams addressing complicated challenges.

Key skills

Security | Leadership | Cloud | SecOps | ITSM | Management | Enablement | Automation

Programming Languages: Python, Bash, Javascript

Certifications: CSA Certificate of Cloud Security Knowledge (CCSK), AWS Security Specialty, AWS Solution Architect Associate, Splunk Core, Splunk Power User, Trend Micro Deep Security Professional, CompTIA Security+ (2019-2022), GCP Security Engineer (in progress 12/8)

Platform Skills: Lacework, Prisma Cloud, Checkpoint CloudGuard, Wiz, Ermetic, Vormetric, Nexpose, Boomi, ServiceNow, Logstash, Jira, OpsGenie, Terraform, Bitbucket, Pipelines, Appthreat, Snyk, Veracode, Reblaze, Datastudio, Ansible, Trend Micro, Jenkins

Advanced Security Proficiencies: Cloud Native Application Protection Platforms (CNAPP), Secure Access Service Edge (SASE), Vulnerability Management, Regulatory & Industry Framework Alignment (NIST, CIS, Platform Best Practices, CCM, etc.), Identity & Access, Endpoint, Network Security, Governance, Continuous Compliance, Global Security Controls, Security Enablement, Professional Development, Cloud Native Tools, Virtualization, Infrastructure as Code (IaC), CI/CD

Experience

Stratascale, Owings Mills

Sr. Security Consultant - Cloud, 05/2022-present

- Launched Cloud Security Consulting Practice for Fortune 1000, specializing in platform-agnostic solutions.
- Established and oversaw workstreams for both sales and service delivery.
- Created and supported the implementation of CyberSecurity Reference Architectures
- Provided thought leadership and expertise in global governance, compliance, posture management, security operations & architecture, incident response, configuration management, Identity & Access Management
- Implemented a scalable and efficient delivery infrastructure to optimize cloud security outcomes
- Attained premium MSSP certification and formed strategic partnerships with leading cyber vendors, including Wiz, Checkpoint, Lacework, Orca, Tenable, Netskope, Palo Alto Networks, XMCyber, Torq

AllCloud, Nashville TN
Security Specialist, 02/2021-05/2022

- Managed MSSP security services under the Managed Service portfolio
- Customer facing security service overview presentations on pre-sales engagements
- Sales and implementation of Incident Recovery services to SMB
- Consultative services using Cloud Security Posture Management (CSPM) tools including: Checkpoint CloudGuard CSPM, SecurityHub, CloudConformity, Ermetic, Wiz
- Created managed security assets including: discovery questionnaire, KPI reporting, best practices, RACIs
- Established policy standards for security tools including: Checkpoint CloudGuard CSPM, Trend Micro Workload Security, AWS SecurityHub, AWS WAFv2
- Implemented Incident Response Strategy and Playbook
- Wrote Python script to automate evidence collection and triage for AWS accounts with compromised credentials
- Wrote google data studio plugin using javascript automating import of finding and compliance score data from Checkpoint CloudGuard CSPM platform to google data studio.
- Implemented SDLC Program for over 2000 repositories stored in multiple SCMs

Virtustream, Nashville TN
Security Service Delivery Lead, 04/2018-02/2021

- Led Security discovery, solutioning, and review that helped win Multi Million Dollar TCV Deals in Healthcare, Manufacturing, Agriculture, and Transportation verticals
- Senior point of security escalation for major enterprises including Fortune 100
- Expanded endpoint protection services to over 40 global customers with a footprint of over 10,000 endpoints
- Pre-sales subject matter expert for platform security, managed security, and regulatory compliance
- Managed non-security account and sales teams security enablement and training
- Managed Inbound lead qualification
- Managed lifecycle of all security services including cost modeling, RACI updates, legal reviews, architecture, standards
- Led security response to 3rd party evaluations and audits including Gartner
- Wrote customer-facing collateral, staff training, sales collateral, and externally published articles
- Built app to automate contract workflows tracking real time statistics
- Reduced service deployment resource consumption by over 35% with documentation, ITSM automation workflows, and technical specifications for managed service implementations
- Provided dashboards, analytics, and reporting of operational and sales KPIs

Virtustream, Nashville TN
Senior IT Security Analyst, 05/2017-04/2018

- Led managed service team as highest performing analyst in case resolutions and customer feedback.
- Developed internal audit & validation to manage security services for over 700 mission-critical systems as dedicated security SME for the largest customer account.
- Created entitlement validation mechanisms that identified and resolved 100s of discrepancies between operational and billing data increasing coverage and monthly billing utilization for customers.
- Created inter-departmental education initiatives that taught members from other teams how to use existing tools and effectively engage with the security processes.

MaxxContent, Nashville TN
Project Coordinator, 07/2016-05/2017

- Created and led RFP's response team, submitted 15 proposals resulting in 3 wins and over \$300,000 of new business
- Directed company-wide CRM implementation, customization, training, and use
- Managed 4500 developer hours of development building custom LMS platform
- Designed architecture and UI of backend software that automated ebook metadata ingestions (via ONIX feeds), storage, distribution, usage tracking, and invoicing.
- Achieved small business federal certifications & registrations

Mother Goose On the Loose, Baltimore MD
Outreach and Technology Coordinator, 03/2013-07/2016

- Managed custom application, ERP, & CRM development
- Recruited and cultivated institutional and government clients
- Defined & enhanced workshop delivery process, assets, and backend
- Pursued revenue streams from Kickstarter campaign, grant proposals (government and private), Web Application www.mgol.net/opc, and federal contractor certification

Education

M.A. Digital Anthropology & Organizational Science (2014), Hebrew University, Jerusalem Israel

B.A Cultural Anthropology (2010) University of Maryland College Park, College Park Maryland